

ABC Art Books Canada Distribution

National and International Marketing and Sales of Canadian Art Publications

Publisher Information Sheet

National & International Data Exchange

ABC furnishes complete bibliographic data on all publications to all major book selling databases including Coutts Library Services, Baker & Taylor, Ingram, Neilson Book Data, Dawson, YBP Library Services, Barnes & Noble, Amazon.ca, Amazon.com, and Amazon.co.uk. The bibliographic data we provide includes title, author, publisher, ISBN, abstract, page count, format, price, release date, BISAC coding and cover image.

National & International Customer Base

ABC has built an extensive customer data base with both physical and electronic coordinates of retail and library customers in Canada, the United States and around the world. Customers range from the Museum of Modern Art, Metropolitan Museum, Centre Pompidou, Tate Modern, and Walther König Books to Canadian outlets such as AGO, VAG, WAG, MMFA, NGC, the Glenbow, and the McMichael. Our customer data base also allows us to target specific interests such as contemporary art and Aboriginal art.

Electronic Announcements

Each new publication is featured in a unique electronic announcement sent to our entire customer base.

Electronic and Printed Catalogues

ABC produces a sales catalogue featuring new and recent publications three times a year. Electronic copies are forwarded to our entire customer base and featured on our site. Printed copies are forwarded to our sales representatives.

National & International Sales Representation

ABC has Canadian retail sales representatives located in Toronto and Vancouver; American retail sales representatives located in New York and Los Angeles; and British and European retail sales representatives located in London, Paris and other major European cities. Please refer to our web site for details.

National & International Standing Orders

ABC has established standing orders with all concerned libraries, library suppliers and book wholesalers in Canada, the U.S.A. and Europe.

Review Copies

ABC regularly sends sample copies to retail buying departments and museum shops around the world. Copies are sent for periodical book review upon request.

ABC in the United States

ABC also operates out of the United States and is an Approved Vendor with all American book dealers. ABC provides complete shipping and billing services from within the United States enabling American customers to process orders, returns and accounts payable in U.S. dollars through our American address at local rates. Please refer to our web site for details.

ABC in the United Kingdom and Europe

Publications distributed by ABC are warehoused and sold in England by one of the country's most respected book companies: Roundhouse Group. British and European customers process orders, returns and accounts payable in pounds or euros. Orders are shipped at local rates. Please refer to our web site for details.

Central Warehousing and Customer Service

ABC's warehouse holds copies of all in-print publications from all publishers, thus enabling us to fill customer orders quickly and efficiently. Normal turn around, from an order's reception to its shipment, is 48 hours.